



# Existing Buildings- upgrade, retune, retrofit

## Session Outcomes

- You will have the framework of a business case for you to improve your existing building stock
- You will approach the retro-fitting of existing buildings holistically, not merely concentrate on energy/water consumption
- You will have the sense that you need to be doing something to upgrade the performance of your building that you are currently not doing and mobilised into action to address this
- You will have learned practical, best practice, effective and immediate strategies for making upgrades, retrofits and retuning

## Session Outcomes

- You will be mobilised to provide input regarding what actions are required to increase building performance:
  - what tenants will pay for
  - what owners want and will seek funding for.

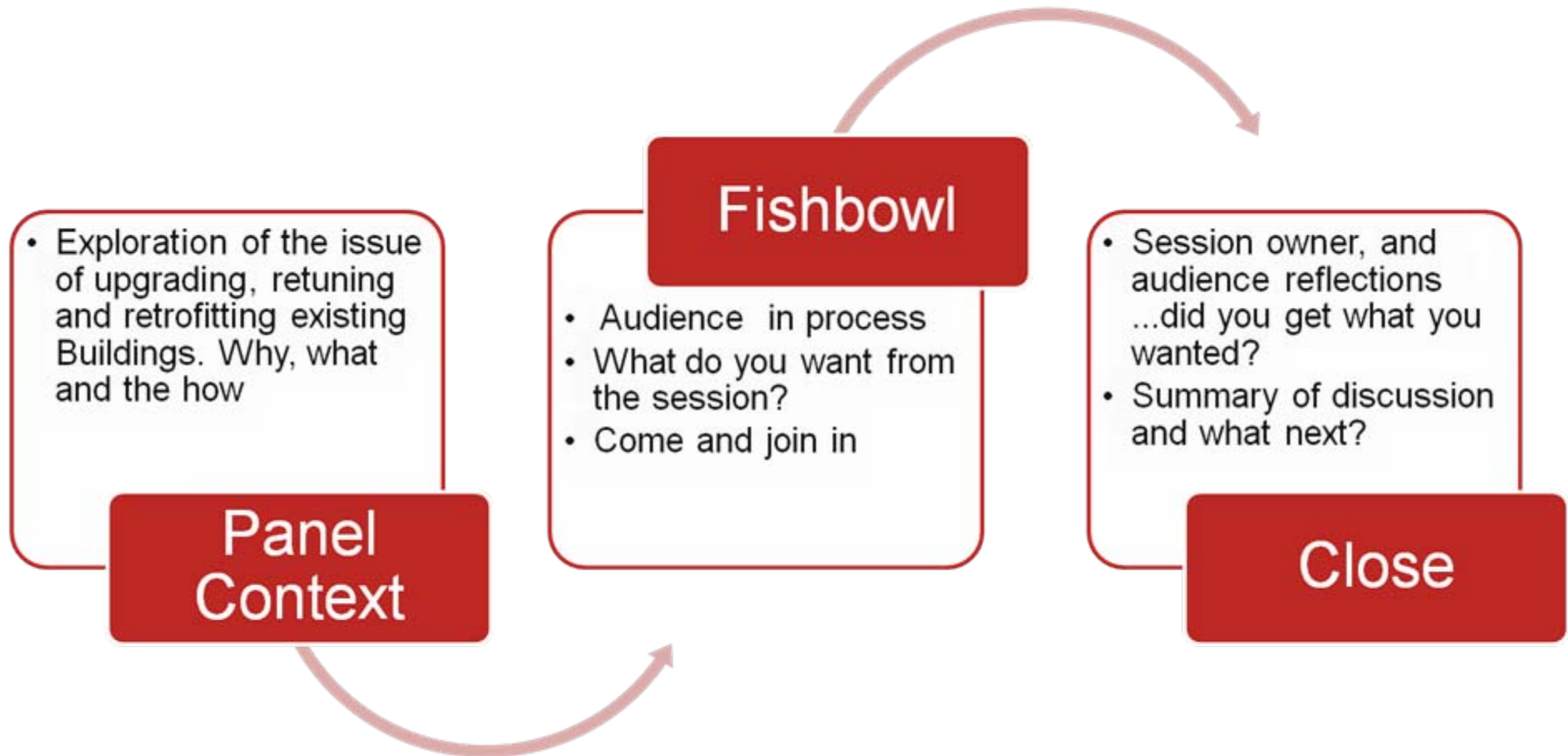


## Introductions: Panellists

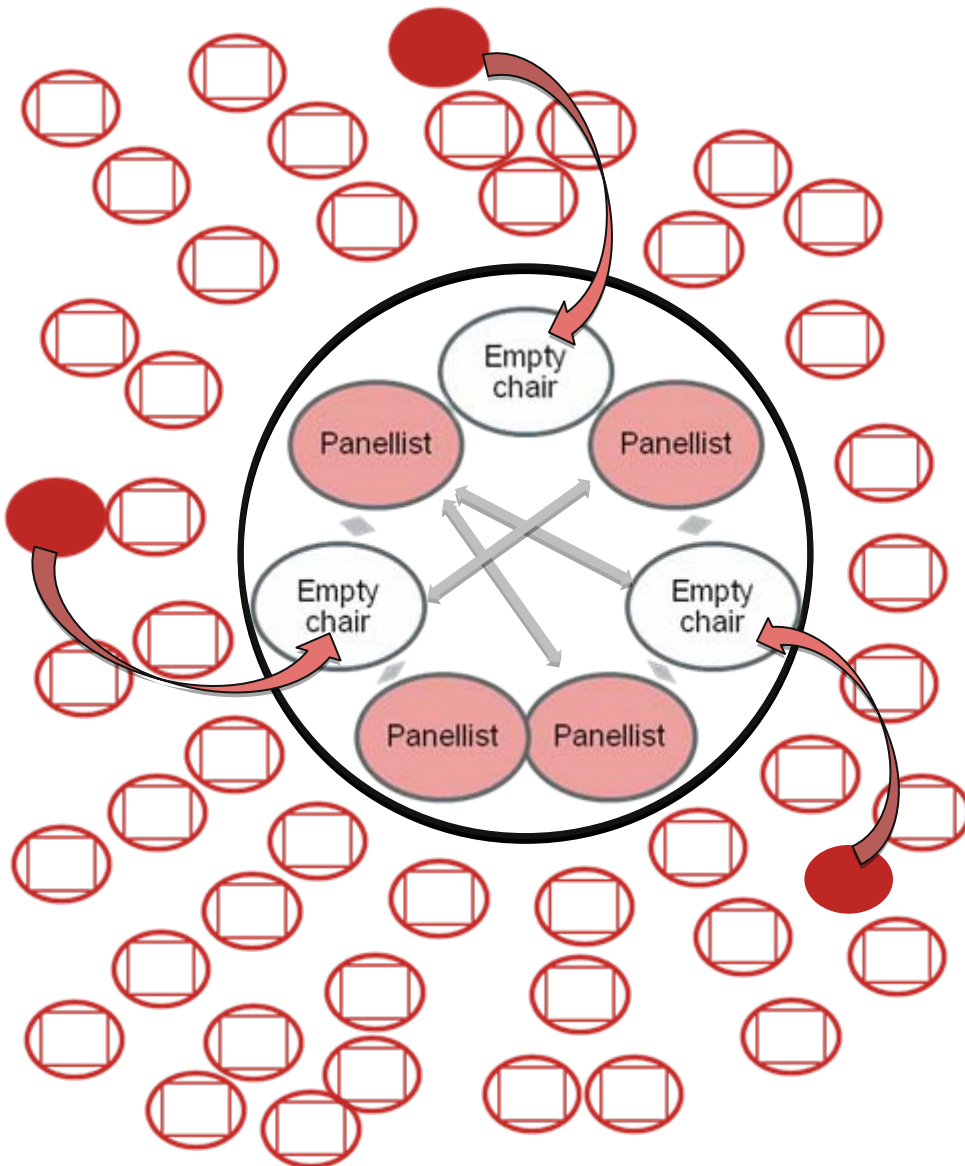
- Darren Butler, Schneider Electric
- Anthony De Francesco, IPD Australia and NZ
- Meg McDonald, The Carbon Trust
- Dr Esther Sternberg
- Chris Wallbank, Jones Lang LaSalle



# Session Flow



# How to participate in the 'fishbowl'



- A 'fishbowl' is an interactive process designed to increase participation of audience members and create real dialogue about the issues
- The 'fishbowl' design recognises that wisdom sits in everyone and not just in the panellists
- Join the fishbowl dialogue by coming up to sit in the empty chairs in the inner circle
  - When you feel complete in having said what you wanted to say, you can go back to your seat in the audience to be replaced by someone else who wants to join the conversation
- The dialogue occurs in the inner circle where people are speaking to each other, not addressing the watching audience (as conventional panels do)
- The best way to participate in the fishbowl is to come with a curiosity as opposed to a comment
  - Questions such as... "I've been wondering about this" or "I am struggling with that" are good ways to join in the discussion
  - Another way to participate is to tell a story about your experiences or to offer a case study



# Panel Context





## What do you want?

- Turn to the person next to you and have a quick discussion (5 min)

**What you want to get out of this session ?**



Fishbowl





Close

